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knowledge.

speed up the sale

- Listing Price – Make the Price Right – Set the price at the lower end.
- Get you house ready to sell at least two weeks before showings.
- Be ready for spur-of-the-moment showings. Being available for showings will get your home seen more often, speeding up the sale.
- Know in advance what price and terms of sale are acceptable to you so that you are ready for offers.
- If your house has been on the market for more than a month, be prepared to lower the listing price.

